

# BRITISH AIKIDO BOARD

## MINUTES OF THE GENERAL MEETING held on 5 November 2011 at Solihull Football club, Solihull

<b>PRESENT</b>	V. Sumpter	Chairman & rep Kai Shin Kai
	K. Holland	Vice-Chairman & rep UK Shinwakai
	P. Cooke	Finance Officer & rep Aikido for <b>daily Life</b>
	Mrs S. Timms	Secretary & rep Institute of Aikido
	T. Bayliss	Membership/Clubmark Officer & rep Seijitsu Ryu
	S. Billett	Webmaster & rep Aikido Development Society
	M. Mercer	Media Officer & rep Shodokan
	K. De-Loyde	Traditional Aikido Iwama Ryu GB
	B. Burrows	Shun Poo Kan
	R. Edwards	British Birankai
	Mrs S Baird	Lancashire Aikikai
	S. Spence	Lancashire Aikikai
	Mrs D. Masters	Ken Shin Kai
	G. Masters	Ken Shin Kai
	A. Yates	British Aikido Yoshinkan
	J. Tipping	British Aikido Yoshinkan
	P. Holding	British Aikido Association
	Miss C. Mann	K S M B D A
	K. Dehaan	Aikido Circle Black Belt Academy
	P. Benge	United Traditional Aikido
	D. Worsley	Shin Gi Tai
	Mrs Worsley	Shin Gi Tai
	R. Ward	Aikido Circle
<b>APOLOGIES FOR ABSENCE</b>	W. Harris	Kai shin Kai
	F. Burlingham	Coaching Development Officer & rep Institute of Aikido
	Mrs S. Ward	Lead Child Safeguarding Officer & rep Tenchi Ryu
	M. Sheridan	Aikido Research Federation
	Mrs M Poole	UK Shinwakai
	Mrs J Holden	Aikido Fellowship
	A. Holden	Aikido Fellowship
	Miss S Williams	Keitenshin Kai
	M. Bent	Welsh Aikido Society

### 1. MINUTES OF GENERAL MEETING HELD ON 14 MAY 2011 & MATTERS ARISING

There being no matters arising, the minutes were approved by the Members and the Chairman was authorised to sign the minutes as a true record of that meeting.

### 2. NATIONAL COURSE 2011

The Vice-Chairman circulated a report at the beginning of the meeting giving details of the day's events. He stated that on the whole the National Course this year was a success and he was pleased to report that the event made a net profit of £222.56. The event report is appended as **Enclosure 1 to these minutes**.

### 3. CLUBMARK

The Clubmark Officer reported that to-date only 12 clubs had gained Clubmark recognition and that current uptake was proving to be slow. Additionally, he stated that he had carried out the

required annual health checks on the 12 accredited clubs. The Webmaster was requested to compile a list of Associations that have junior classes and these will be approached to encourage them to join Clubmark.

**Action: Webmaster & Clubmark Officer**

#### **4. MEMBERSHIP**

**Membership Applications.** The Membership Officer reported that 3 Associations had successfully completed their year of probationary membership. They were now approved for Associate membership of the BAB and the Secretary was asked to write to the following Associations, confirming their Associate status:

Aikido in Kent Association  
North London Aiki Dojo  
Takagakashirakai

**Action: Secretary**

The Membership Officer then reported that one new application for membership was currently being processed; this will be put to the Executive Committee at the appropriate time.

**Membership Application Forms.** It was agreed that Membership Application forms to join the BAB should be available on the website.

**Action: Webmaster in liaison with the Membership Officer**

**The Position of Aikijutsu Groups in the BAB.** The Vice-Chairman reviewed his report on this subject, which had been circulated with the agenda for the meeting. The Members present were content to accept the conclusion of the report which stated:

Since the Governance exercise, the BAB has made major strides towards establishing its identity as the focal point for Aikido in the UK and whilst we welcome the interest from these groups we consider the ramifications for the BAB, as outlined in the report, of adding Aikijutsu to its area of responsibility could not be justified. We are however aware that there are many like-minded groups applying to the BAB whose style, ethos and often grading syllabus has evolved over the years and now fits well with our Aikido family. When such cases arise the Membership Officer will give them advice and guidance on whether they might more appropriately re-define themselves as Aikido clubs.

**CRB Checks.** T. Bayliss asked if CRB checks were still valid for 3 years, The Chairman advised that whilst the government's ISA notification system was presently in abeyance, it is still BAB policy that all CRB-checked members whose CRB check was issued prior to July 2010 will need to be re-validated before July 2013.

**Action: All Associations**

#### **5. COACHING**

The CAO advised that approved BAB Coach tutors had been increased from 4 to 14.

The next Coach Tutor course will take place on 26 November 2011.

The Coaching page on the website has been updated.

The Vice-Chairman suggested that a hard copy of the revised Coaching & Club Handbook be made available and this was supported by the meeting.

## 6. PUBLICITY/MEDIA

In response to the previous Agenda item, the Media Officer advised that there are 492 subscribers to the Coaching circulars produced by the CAO

The next issue of the Aikido Times newsletter is due to be published in December. The Media Officer requested articles which can be sent electronically for the attention of Mick Mercer (BAB Media Officer) at the following address: [shudokan@btconnect.com](mailto:shudokan@btconnect.com) Of particular interest are profiles of Association Principals, and reports on noteworthy events/courses. If members want to receive copies of the Newsletter electronically they should notify their e-mail address to the BAB webmaster. The Media Officer also offered his services to Associations to help with local media issues.

**Action: Associations and their members**

## 7. WEBSITE

The Webmaster's statement on what has been achieved so far this year, and what is planned for the future, is appended as **Enclosure 2 to these minutes**.

## 8. INSURANCE

The Chairman advised that he had recently had a meeting with David Fieldhouse (Perkins Slade Ins Brokers); the content of which will be discussed at the next Executive Meeting when we should also have the details of the renewal quote from Endsleigh Insurance.

## 9. CHILD SAFEGUARDING AND PROTECTION

The Chairman read out the following report submitted by the Lead Safeguarding Officer:

Hello everyone....I have a quick update for you. Some of you will know that earlier this month my stepdaughter (who lived at home and worked with me every day) was killed in an accident. I am getting over the immediate aftermath – but things are quite a way from being back to normal. This has had a massive impact not only on my personal/home life but also my work life (we all worked together in the family business). To cut a long and involved story short....I am not going to be able to spend as much time as I had hoped on safeguarding issues. Our plans for CPO training this side of Christmas will have to be put on hold and then – all being well – I will back, all guns blazing in the new year. However, **please note** that I am here if you have queries or concerns; and I am still running the Case Management Group as normal.

The Members endorsed the condolences expressed by the Chairman to Brian Stockwell and Sue Ward, regarding their sad and tragic loss.

## 10. AMENDMENT TO THE CONSTITUTION

The Chairman reviewed the Executive Committees recommendation, circulated with the Agenda for this meeting, to amend Appendix 2, Clause 11 of the Constitution. There being no secondary amending motions, the proposal as submitted for adoption was put to a vote of the Full Members present:

Proposed by: Chairman  
Seconded by: Keith Holland (UK Shinwakai)  
Decision: Carried unanimously

With immediate effect, the revised Clause 11 now reads:

- 11 In an emergency, or where a matter will not reasonably wait until the next ordinary meeting of the Executive Committee or General Meeting, the Chairman – with the concurrence of the majority of the Trustees – may take such action as he/she deems necessary in the best interests of the Board. Such action shall be reported to the next Executive Committee or General Meeting, whichever is the sooner.
- 11.1 In seeking to obtain the concurrence of the majority of other Trustees the Chairman must, prior to taking any action, notify all Trustees, by e mail, of the intended action, giving them 48 hours, to submit their response, also by e mail.
- 11.2 At the end of this consultation period, the Chairman is authorised to take appropriate action based on the majority view of the responses received. In the event of a majority view not being received, either for or against the proposal, the Chairman is authorised to make the final decision.

*Chairman's After Meeting Note: A revised Constitution is now on the website and can be downloaded by Members.*

## **11. POSTS DUE FOR ELECTION AT AGM 2012**

Chairman (3 year appointment) – currently filled by V Sumpter  
General Member (2 posts) (3 year appointment) – currently filled by P Bengé & S Billett  
Head of Association (2 posts) (1 year appointment) – nominations required

## **12. ANY OTHER BUSINESS**

**Sport & Recreation Alliance (SRA) 2011 Survey of Aikido Clubs.** The Chairman informed the Members of his findings from the SRA “Aikido” survey which some BAB Clubs had participated in between March and May this year. We had 70 “anonymous” responses from a possible 400+ clubs in BAB Associations. He indicated that a few Club replies to the survey questionnaire were particularly disappointing; these observations are spelt out in **Enclosure 3 to these minutes**. The Members present at GM fully supported the Chairman's view and the conclusions reached in his appraisal of the survey results.

**Action/Information: All Associations (& their Clubs)**

**Frequency of General Meetings.** Given that so much of the “everyday” business of the Board is now carried out by the Executive Committee, the Finance Officer (& representative for Aikido for Daily Life) asked Members to consider whether there was a need for more than one GM during the year. The Chairman indicated that this proposal should be aired at the next EC meeting and their recommendation put to the next GM.

**Action: Executive Committee**

## **13. DATE OF NEXT MEETING**

EC 7 January 2012 & 10 March 2012  
AGM & GM 12 May 2012

### **ENCLOSURES:**

1. Report on the BAB National Course 2011
2. Webmaster's Report
3. Chairman's Report on the SRA 2011 Survey of Aikido Clubs

**Re: Agenda Item 2 – REPORT ON THE BAB NATIONAL COURSE 2011**

This year's event was held at Brunel University, Hillingdon, Middx, which has again proved to be a popular venue.

**Numbers Attending**

The total number of participants on the day, excluding Instructors, was 115 (compared to 93, last year).

**Association Representation**

This year there were 20 BAB Associations represented on the course and, although a number of these had only 1 or 2 representatives, this is encouraging (15 Associations represented in 2010). The top 7 participating Associations were:-

Aikido Circle	21	(Instructor Teaching)
British Birankai	15	(Instructor Teaching)
UK Shinwakai	15	
Kai Shin Kai	13	
Tenchi Ryu	12	
Institute of Aikido	7	(Instructor Teaching)
Komyokan	5	(Instructor Teaching)

**BAB Website**

**Forum.** A Forum has been set up to enable participants to make their comments on the course, its location, content etc.

**Gallery.** Over the next few weeks a range of photos, taken during the course, will be displayed in the Gallery.

**Finances**

In view of the "Access problems" experienced at the 2010 Course, Brunel University agreed to provide us with a rent free venue this year; giving a saving of some £800. However this was offset by the requirement to hire in mats which cost £800.

**Nine Circles**

Unfortunately, due to illness, Nine Circles were unable to provide merchandising stalls for this year's event (last year this had earned the BAB commission of £280). Despite this, the event made a net profit of £222.56

*Keith Holland (Vice-Chairman) & Shirley Timms (BAB Secretary)*

## Re: Agenda Item 7 – WEBMASTER’S REPORT

### What has been achieved this year:

- Menu updated and new pages added
- Grade Certificate operational but only 27 Certificates issued. Received £130 by cheque and £104.06 by paypal; therefore £234.06 passed to the BAB Finance Officer.
- Forum software Updated
- Newsletter software updated
- New Advance Group Email System written that now complies to the EU laws on Spam Emails. Mainly, it will time-batch send and has an Unsubscribe feature as required by the EU Laws. A versions for the Associations to use within your own Association is in the process of being written and should be online by the end of November 2011
- New Coaching Letter Subscription system linked to the Advanced Group Email System.
- New Safeguarding Letter Subscription system linked to the Advanced Group Email System, not currently in use as waiting to discuss the system with Sue Ward.
- Coaching Handbook now online.
- Revised Document Download system which allows documents to be displayed in the policies area and departmental areas.
- Analysis system to help the BAB understand current level of compliance to BAB Policies, involving clubs and coaching qualifications,
  - Clubs with Coach Level 1
  - Clubs with Coach Level 2
  - Clubs with coach level 3
  - Clubs WITHOUT Registered Instructors. *We now only have 15 clubs which are in the following Associations: Brighton Ki Society (2), UK Aikido Union (13)*
  - Clubs with Juniors. *This shows clubs that are teaching Juniors but do NOT have a ‘Young Person’ qualification and/or do NOT have a Club Welfare Officer. This report was originally created to help the Clubmark officer but will be used by various other BAB Officers to ensure that clubs are complying to the required BAB Policies.*
  - Email Checking System. *The CAO has been endeavouring to improve the accuracy of the email addresses held by the BAB.*
  - Coaching Analysis System
  - Coaches seeking Level 2
  - Coaches seeking Level 3
  - Map of BAB Tutors
- BAB Online Returns System. We have prototyped a system but this was based mainly upon the Perkins Slade Insurance Scheme. It is in the process of being converted to meet the requirements of the Endsleigh insurance scheme. Production was halted on this system until the Endsleigh scheme was fully in place and had run for some months.
- New graphics where added to the site in various areas; these were kindly produced by Richard Woods a volunteer graphic designer.

### What is planned for next year:

- Complete the Online returns system
- Safeguarding group email newsletter subscriptions system
- New graphics in lots of new areas
- New Top Banner
- Looking at a page-style revamp
- Any other items requested by the BAB Executive

Steve Billett (Webmaster)

**Re: Agenda Item 12 – CHAIRMAN’S REPORT ON THE SRA 2011 SURVEY OF AIKIDO CLUBS**

**We had 70 responses from a possible total of over 400 clubs in the BAB.** This is made up of:

Traditional	45	Ki	9	Yoshinkan	6
Tomiki	5	Other	4	Non BAB	1

One of the questions asked was: “Does your NGB offer value for money?”  
There were 7 “No” and 8 “Don’t Know” answers; with the other 54 saying “Yes”

For those that said “No” there was the facility to say why the BAB does **not** represent value for money. These anonymous and – I should add - **verbatim** responses are as follows  
(*Chairman’s comments are in italics*):

- Don’t give a shit about its members only themselves (Traditional Club)  
*May I say that the use of such language in a survey being monitored by an agency external to the BAB does nothing to enhance the name of the Club concerned, the Association they belong to, nor the BAB or aikido in general*
  - No return on investment for aikido, and minimal representation of traditional aikido representative organisations recognised by the World Headquarters (Traditional Club)  
*I would love for somebody to explain this answer to me because I can’t quite fathom it.*
  - Insurance offering isn’t great (Traditional Club)  
*I’d like to see the Club in question get a better quote elsewhere*
  - Access to high level instruction from overseas is lacking (Traditional Club)  
*I don’t quite understand this answer either, as I know that a number of Associations – and Clubs – often have visiting overseas Sensei throughout the year and advertise this on the website*
  - As a governing body for aikido, I feel they do not do much for Aikido, apart from insurance (Traditional Club)
  - The BAB does nothing to promote aikido (Traditional Club)
- And finally,
- Overpriced and does nothing for the money (Ki Aikido Club)  
*My answer to that is: “If you think that then why do you remain in membership of the BAB?”*

In answers to other questions in the survey, it is worth pointing out that almost a quarter of the clubs who answered the questionnaire said that they didn’t know the BAB did a regular newsletter; and a fifth said they didn’t receive regular information on what’s going on or happening in the BAB.

I know we, as an NGB, haven’t got everything right but most of the answers above disappoint me and if we have got it wrong then it is only you – the Members – who can put it right.

**Any Association or Club can request an e-copy** of the SRA Survey Report and data analysis sheet by e-mailing: [vince.sumpter@googlemail.com](mailto:vince.sumpter@googlemail.com)

*Vincent Sumpter (Chairman, BAB)*

# Sport and Recreation Alliance Sports Club Survey 2011

Report for the British Aikido Board



SPORT+  
RECREATION  
ALLIANCE

**Contact:** Syann Cox, Research and Evidence Officer

**Tel:** 020 7976 3922

**Email:** [scox@sportandrecreation.org.uk](mailto:scox@sportandrecreation.org.uk)

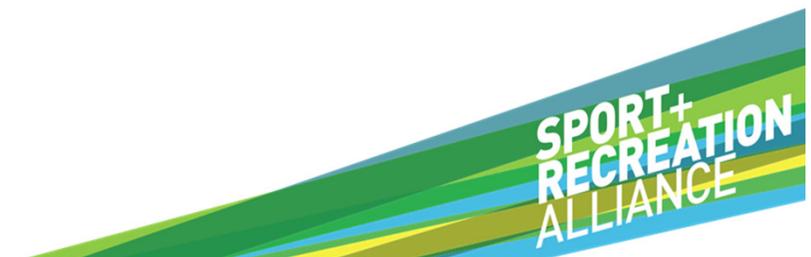
[www.sportandrecreation.org.uk](http://www.sportandrecreation.org.uk)

**sportswise**  
delivering quality insight

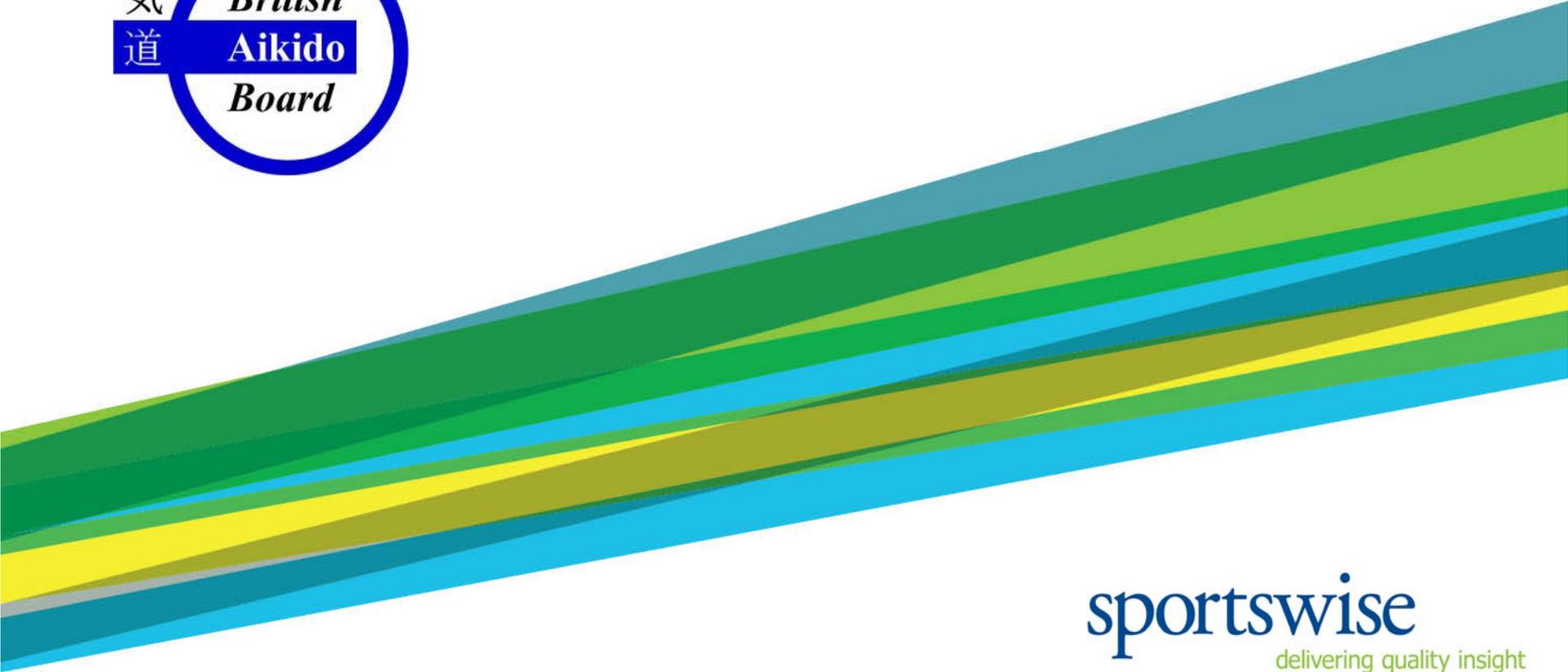
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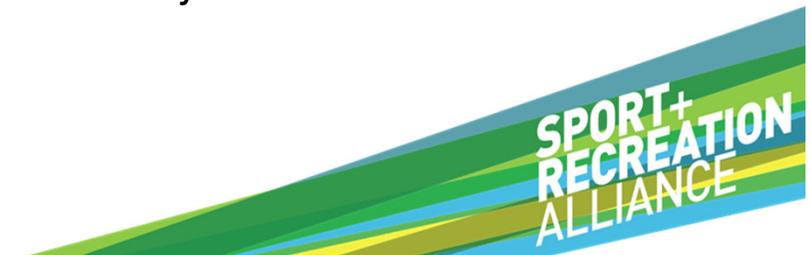
# Introduction



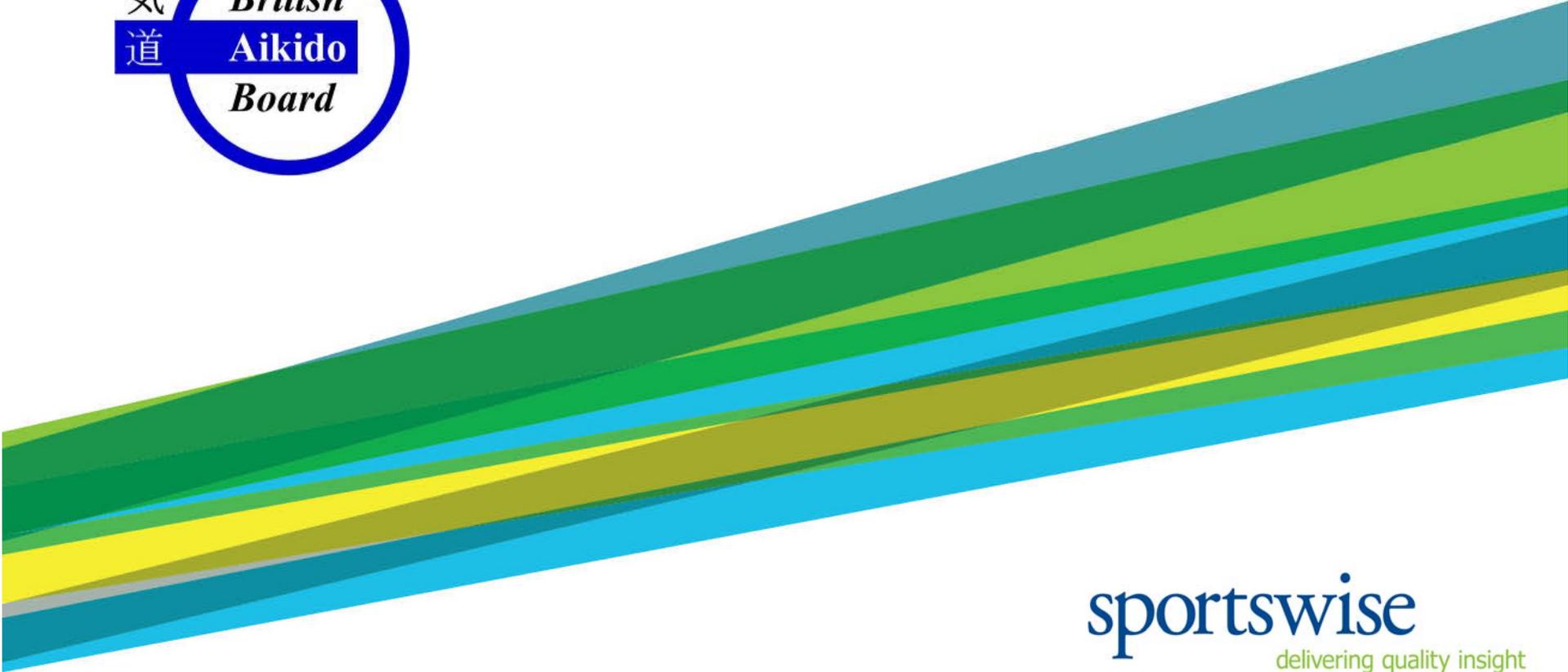
# Introduction



-  This report provides summary results for the British Aikido Board from the 2011 Sport and Recreation Alliance Sports Club Survey
-  The focus of the survey is to provide a comprehensive overview of sports clubs in the UK across key areas of operation. These include facilities and membership, finances and an insight into the challenges faced by sports clubs
-  The content of this report is specific to aikido and provides analysis to illustrate the spread of results and a comparison against all sports clubs to give context to the data
-  The survey received responses from 70 aikido clubs in total, and 1,942 responses in total across all sports
-  We refer to average results for aikido against a weighted representative base for all sports
-  Results based on fewer than 50 responses should be treated with caution. In all cases results have been based on the number of answers provided by respondents. In some instances these vary depending on structure and availability of information within the club



# Executive Summary



# Executive Summary

## AIKIDO CLUBS



**99%** of aikido clubs are affiliated to the British Aikido Board. Of these, **3 in 4** agree that the NGB represents ‘value for money’



The average club income stands at **£7,336** down from **£8,024** in 2009 – an average fall of **9%** in income



Expenditures (costs) have decreased within aikido – down to **£6,933**, from **£7,860** – a running cost decrease of **11%** on average



Consequently, surplus funds have increased from an average deficit of **-£41** in 2009 to a surplus of **£254** in 2010



**44%** aikido clubs operate with a surplus, compared to **1 in 2 (49%)** sports clubs at large

# Executive Summary

## AIKIDO CLUBS

 **Recruiting new members (84%)** and **retaining members (67%)** are the key challenges facing aikido clubs, whilst **developing a skill set (41%)** is seen as an opportunity

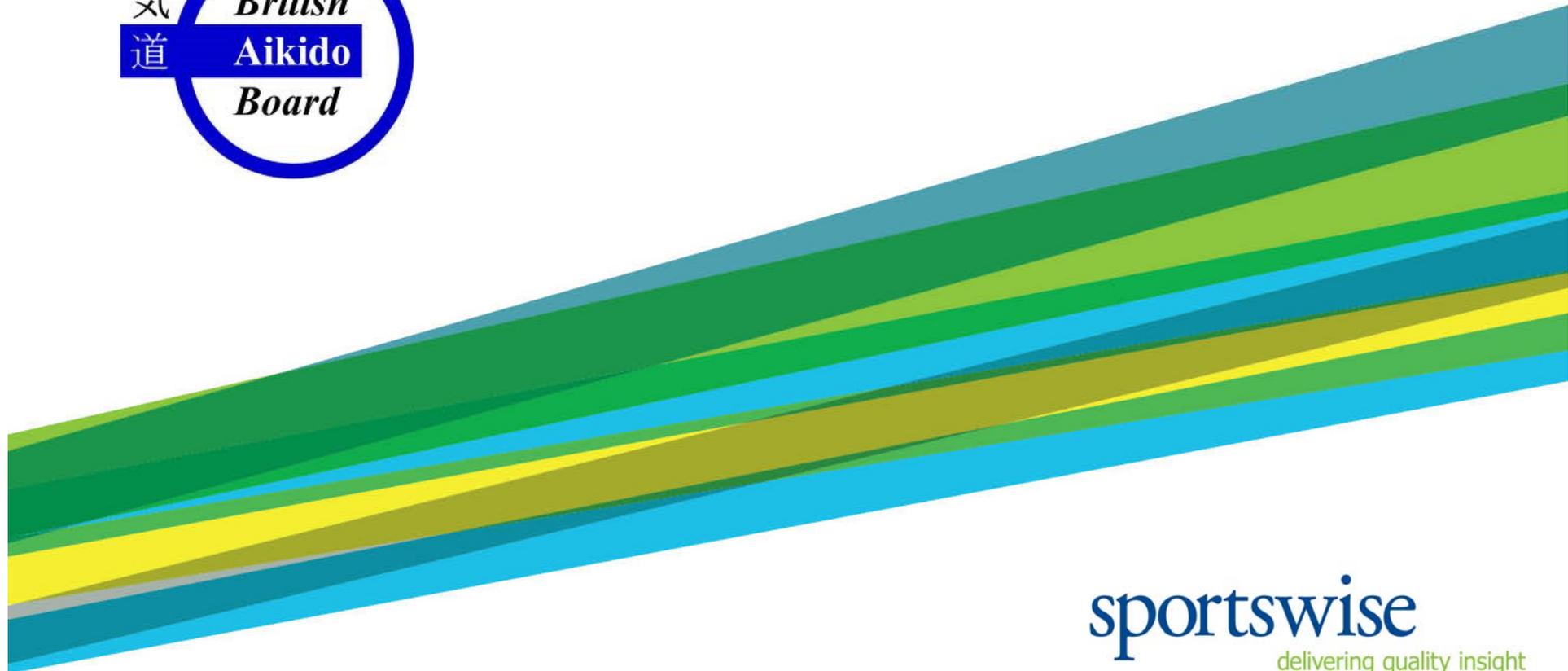
 'Active' adult club memberships stands at **24** members in 2011, and **1** social member – a combined average of **25** members per club

 The average club has **3** volunteers (no change from 2010) and no full time/part time members of staff, **53%** of clubs have a person who is a formally designated volunteer co-ordinator

 Overall **11%** of clubs are growing (in 5 or more members joining the club over the last 12 months), and **14%** are contracting (a fall of 5 or more members) indicating overall decline in memberships of **3%**

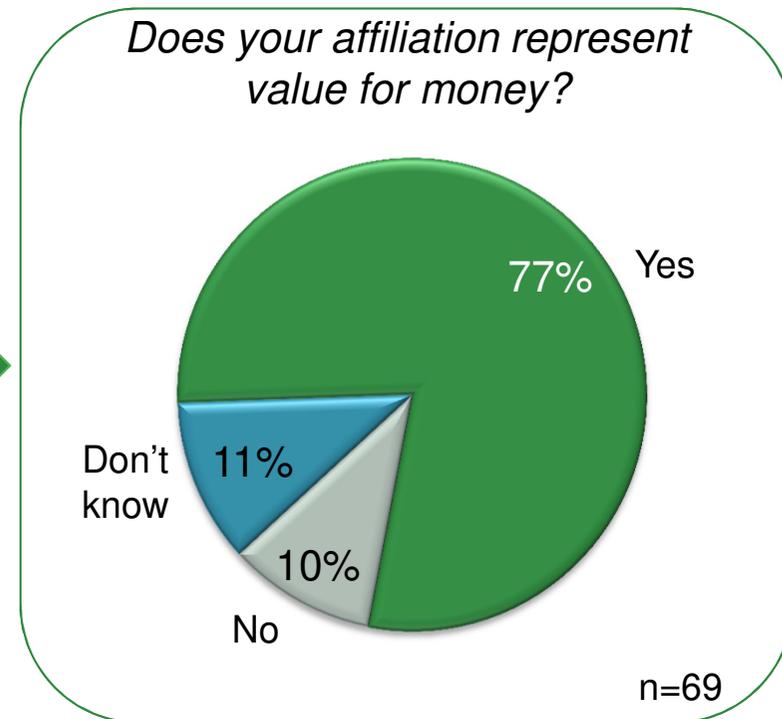
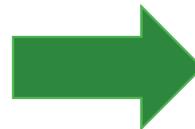
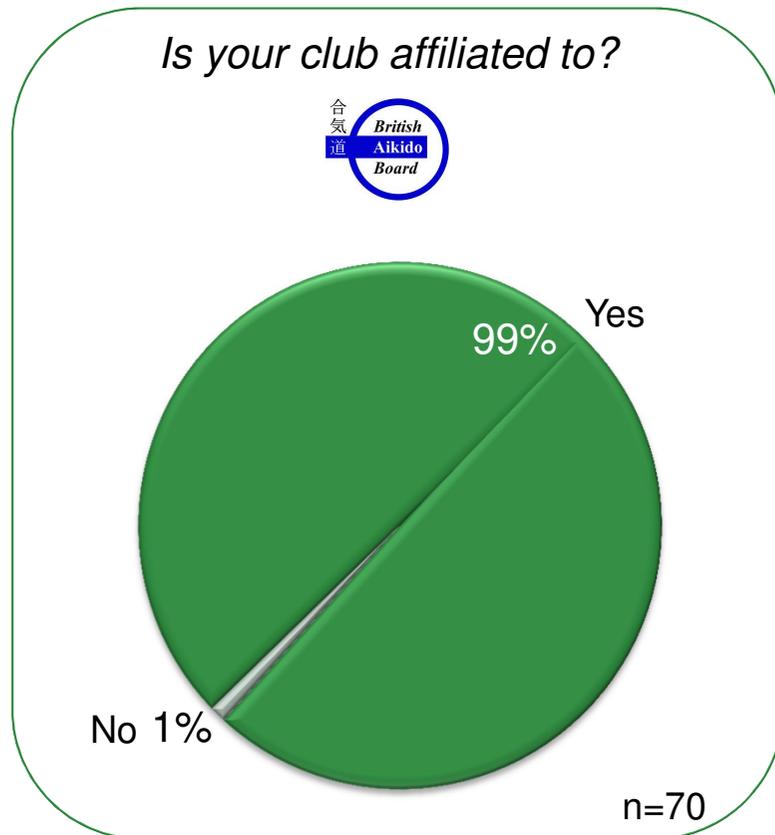
 **9 in 10** clubs hire their facilities for participating in the sport, local authorities and educational establishments are the main providers of these

# Sport Specific Questions



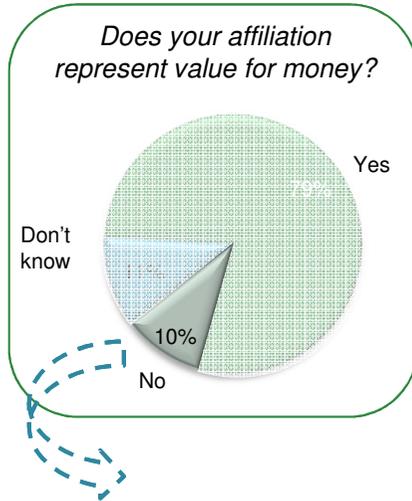
# Affiliation & Value for Money

More than 9 in 10 aikido clubs are affiliated to the British Aikido Board.  
 Of these, almost 8 in 10 agree that the NGB represents 'value for money'



# Poor Value Perception

1 in 10 clubs do not consider the British Aikido Board to offer value for money



*“Overpriced and does nothing for the money”*

*“As a governing body for Aikido I feel they do not do much for Aikido apart from insurance”*

*“They don’t care enough about their members”*

**Why is value for money poor?**

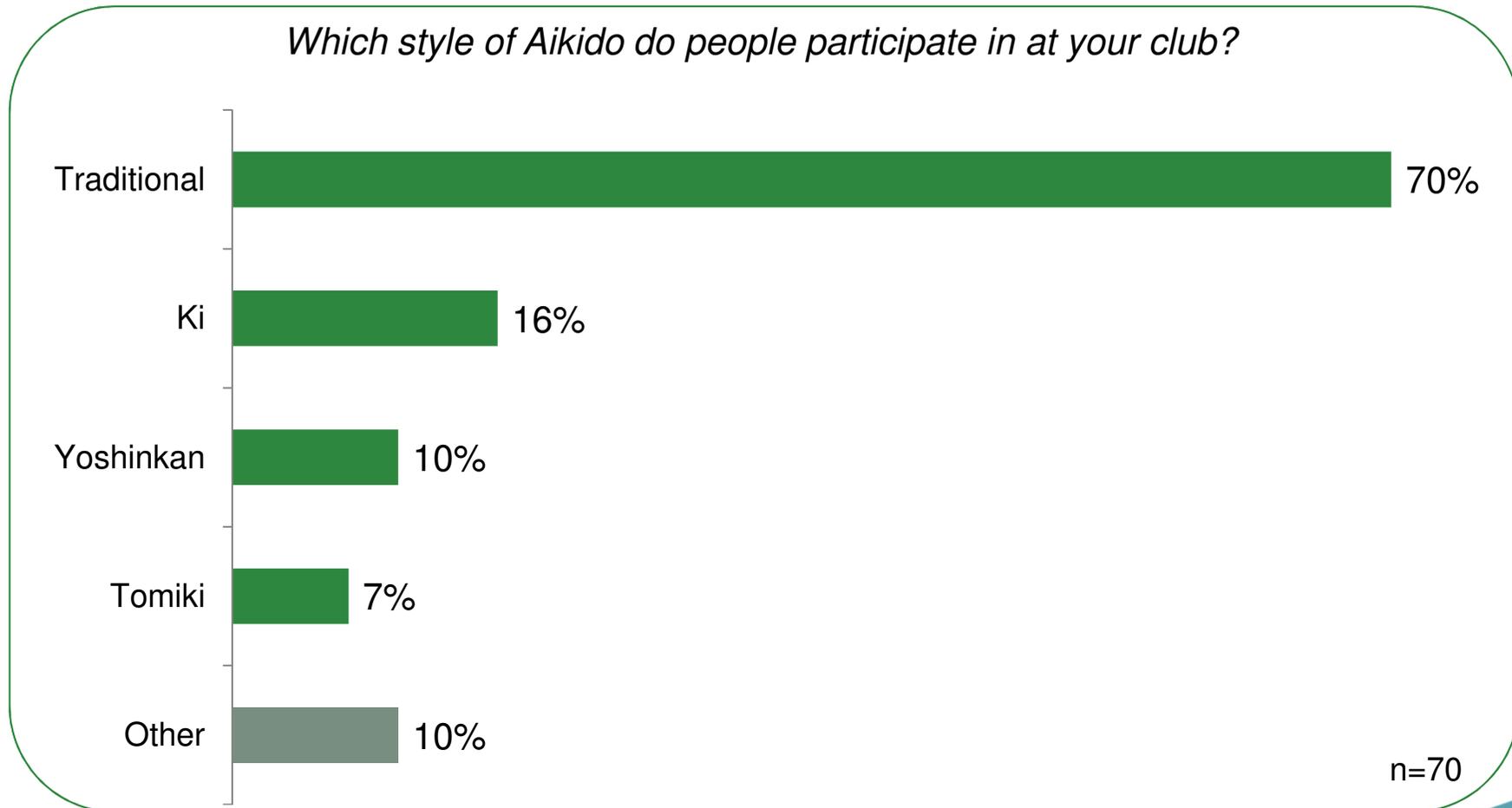
*“The insurance offering isn't great, access to high level instruction from overseas is lacking”*

*“The British Aikido Board does little to promote Aikido”*

*“No return on investment for aikido and minimal representation of traditional aikido”*

# Aikido Styles

7 in 10 clubs (70%) practice traditional aikido is the main style of aikido practised. 1 in 10 clubs practice more than one style of Aikido



# Communication with Clubs

Communication with clubs is good with **8 in 10** clubs receiving regular information on the British Aikido Board, **3 in 4** clubs aware of the newsletter and **86%** of clubs believing the website to be easy to access

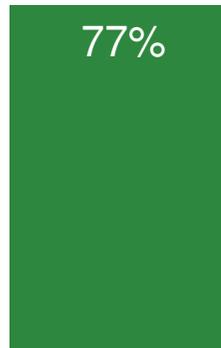
## Information Updates

*% of clubs who receive regular information on the British Aikido Board*



## Newsletter Awareness

*% of clubs who are aware that the British Aikido Board publishes a regular newsletter*



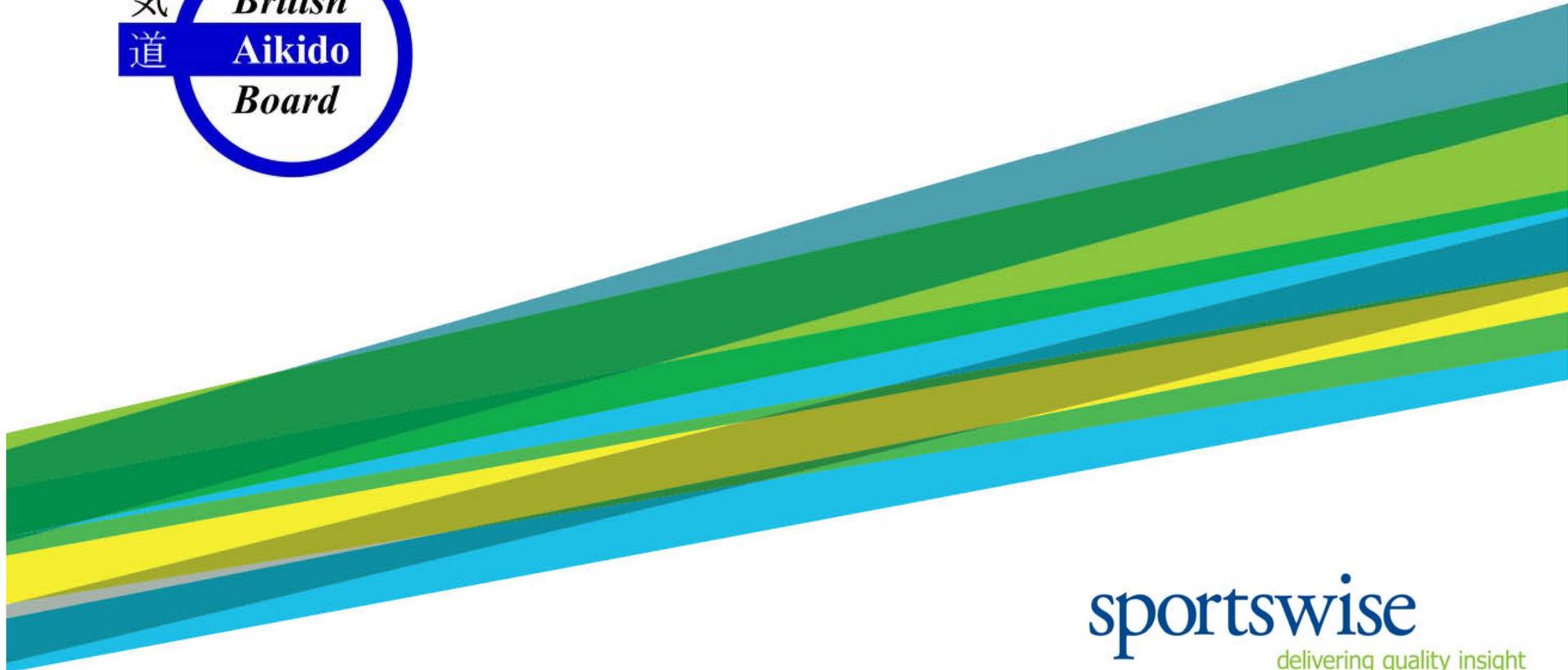
## Website Accessibility

*% of clubs who find the British Aikido Board website easy to access*



n=70

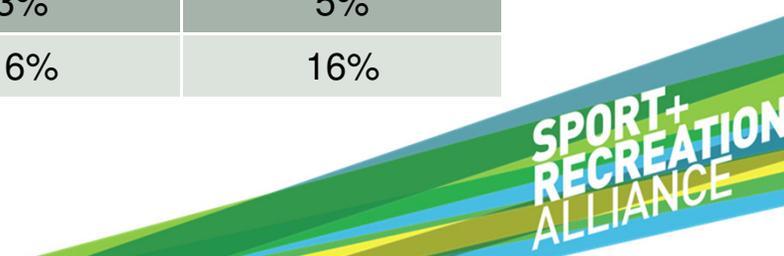
# Club Structure & Facilities



# Club Structure

There appears to be a **15%** decline in non-profit clubs run by members

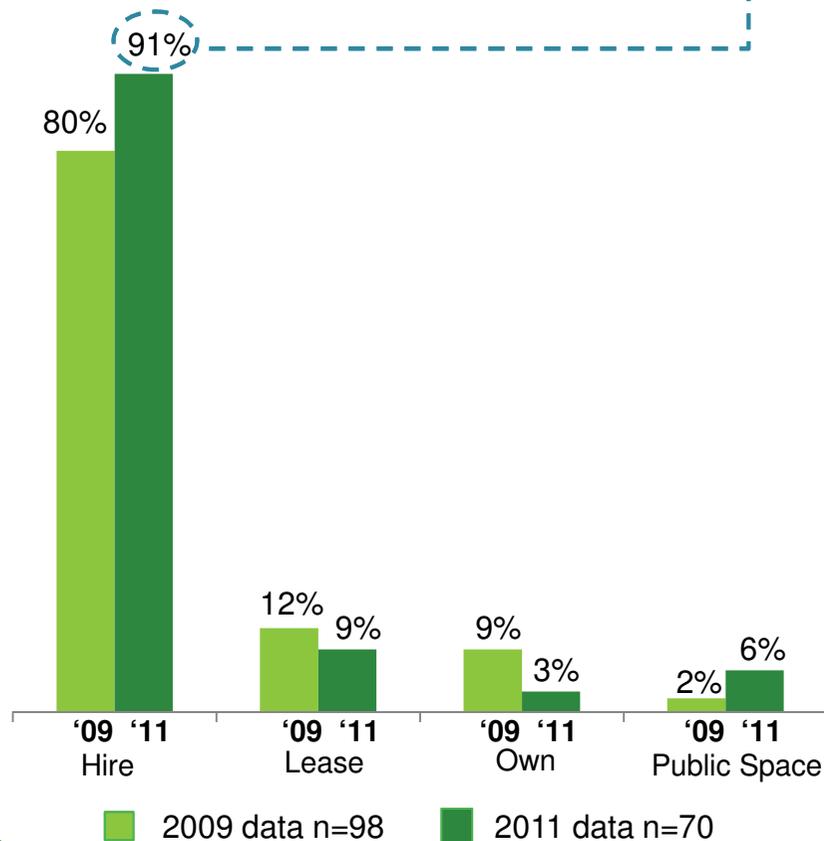
	2011 All Sports (n=1942)	2011 Aikido (n=70)	2009 Aikido (n=98)
<i>Which of the following best describes how your club is organised?</i>			
<b>Club Organisation</b>			
Non-profit – run by members	84%	64% ↓	79%
Non-profit – run like a company	11%	14%	n/a
Profit making business	2%	7%	4%
Informal	1%	13%	17%
Other e.g. school / university	2%	1%	n/a
<i>Is your club registered as...</i>			
<b>Club Registration</b>			
CASC status	27%	4%	4%
Charity status	7%	3%	5%
Clubmark accreditation	49%	16%	16%



# Facility Profile

Over **9 in 10** aikido clubs **hire** their facilities, primarily from local authorities or educational establishments

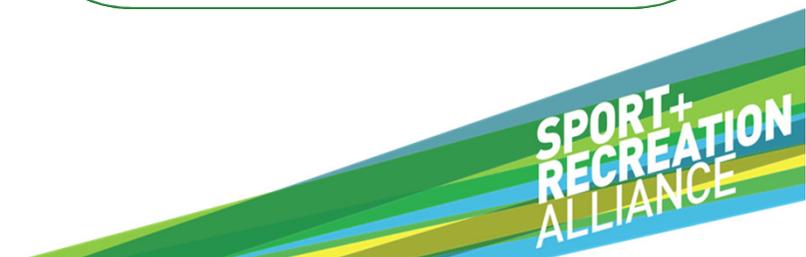
*Thinking about facilities, where people play, participate or train, does your club use...*



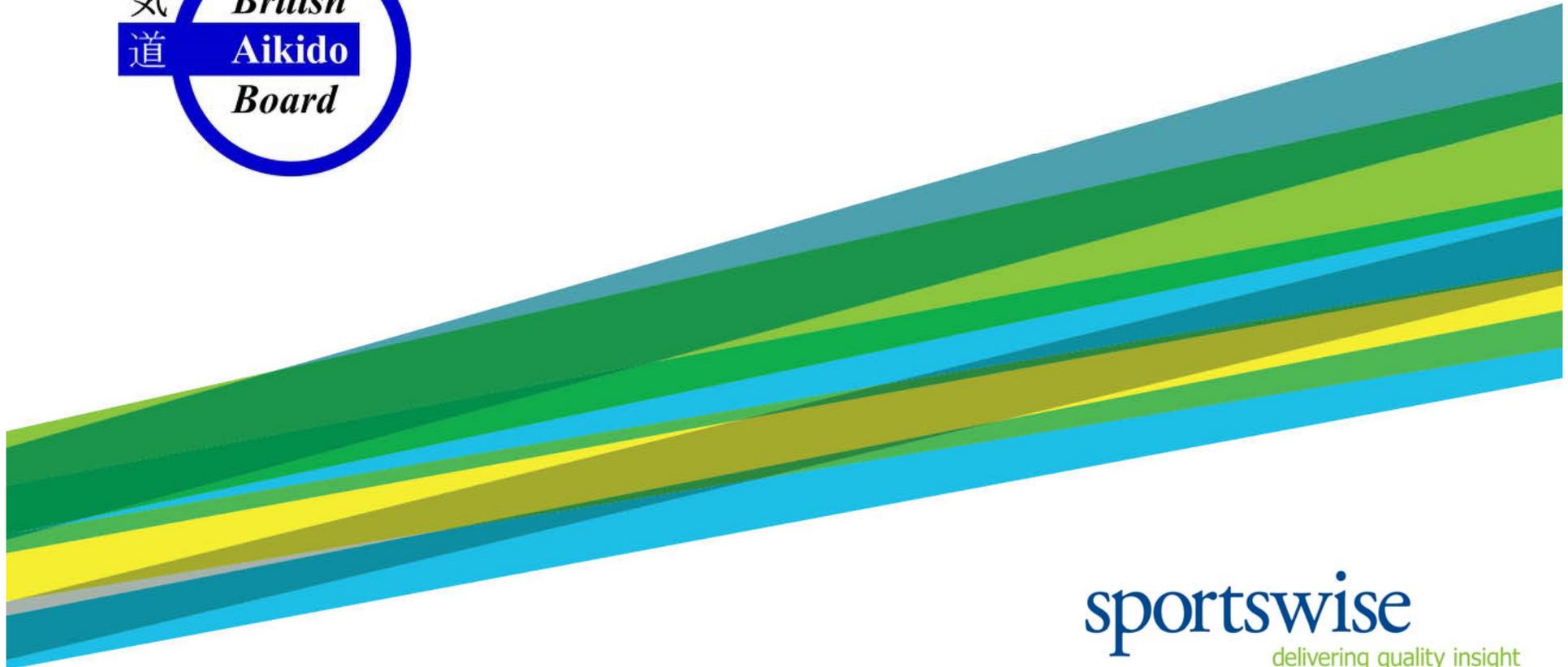
*You said your club hires a facility, who owns it?*

Ownership of hired facility 2011	%
Local Authority	25%
School, College, University	22%
Trust/Charity	19%
Private Organisation	17%
Another Club	6%
Other	11%

n=64



# Club Membership



# Membership Summary

Adult club membership in 2011 stands at **24 playing** and **1 social** member (on average) – a total membership of **25 members per club** (down from **26** in 2010). The average annual 2011 fee is **£91** to participate, compared to **£83** in 2010

2011 Results						
Playing members			Fee	Social members		Fee
<b>Adults</b>	24	Avg.	£91	Avg.	1	n/a
<b>Juniors</b>	10	Avg.	£87	Avg.	0	n/a

Changes Over Time						
All Members						
	Adults	Playing fee	Social fee	Juniors	Playing fee	Social fee
<b>2011</b> n = 70	25	£91	n/a	10	£87	n/a
<b>2010</b> n = 70	26	£83	n/a	10	£81	n/a

Junior club membership stands at **10 playing** and **0 social** members (on average) – a total junior membership of **10 per club**

The average junior annual fee for playing is **£87**, compared to **£81** last year

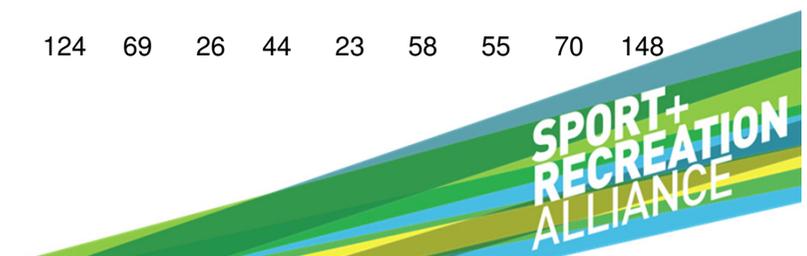
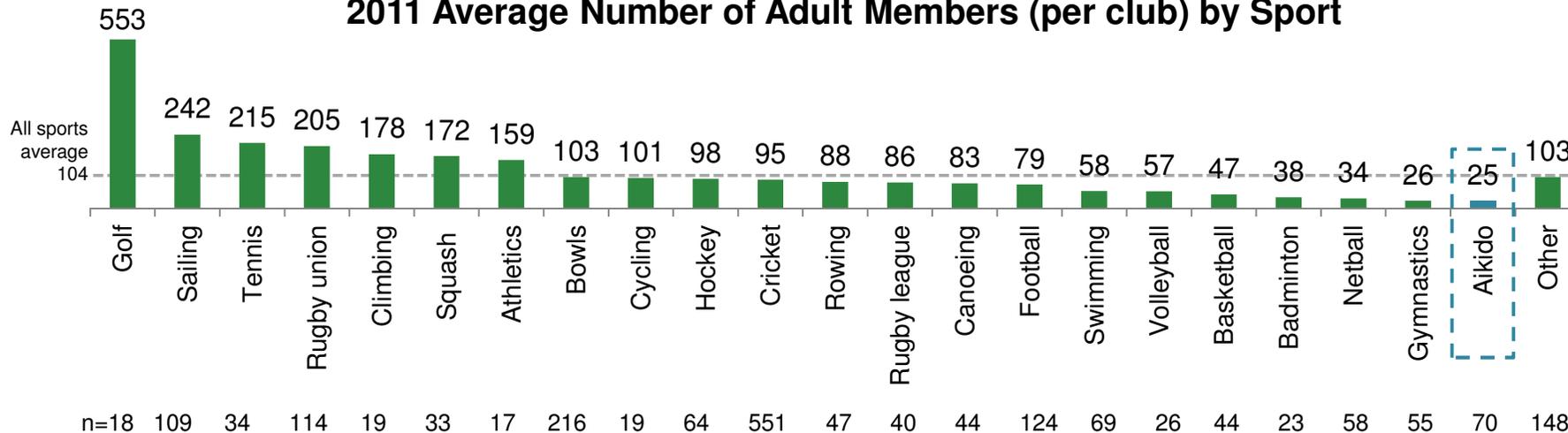


# Average Adult Membership

Overall, **11%** of aikido clubs are experiencing growth in their adult membership base versus **14%** which have shown contracting adult membership, this means overall **3%** of aikido clubs are suffering a declining adult membership base

	2011 Adult Members Avg.	2010 Adult Members Avg.	2011 High	2011 Low	% Clubs Growing	% Clubs Contracting
Aikido Clubs	25	26	170	3	11%	14%
All sports Clubs	104	101	2600	1	28%	15%

2011 Average Number of Adult Members (per club) by Sport

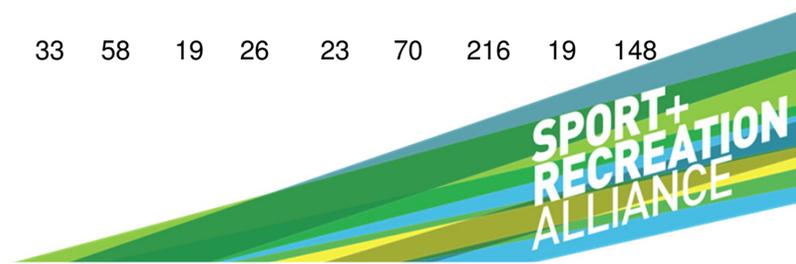
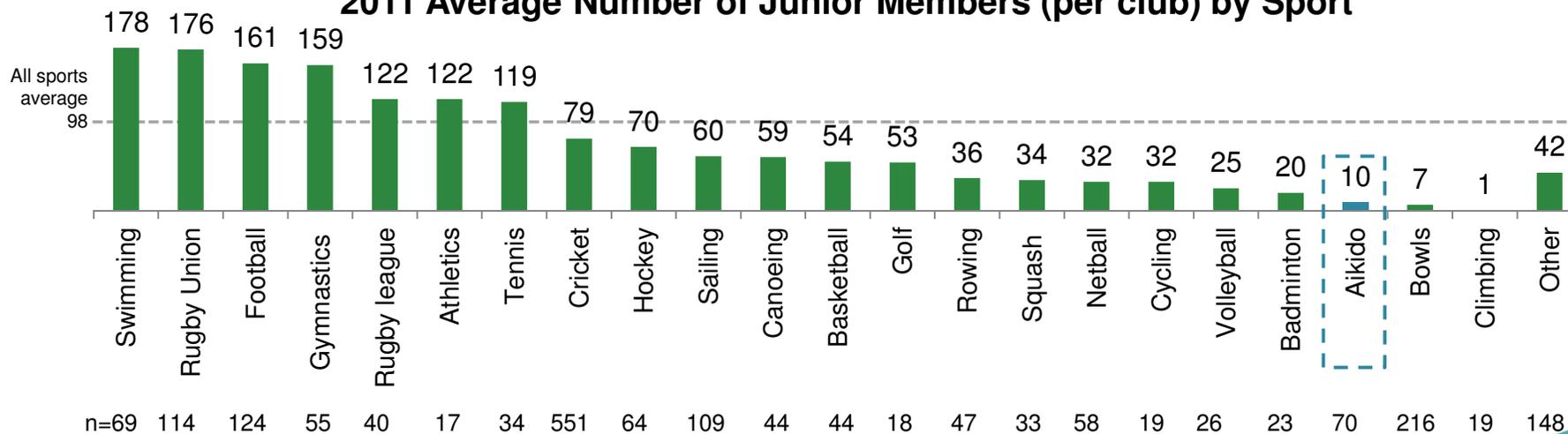


# Average Junior Membership

Overall, **9%** of aikido clubs have seen growth in their junior membership base, and **9%** have shown contracting junior membership, this means overall growth of junior membership within aikido remains stagnant

	2011 Junior Members	2010 Junior Members	2011 High	2011 Low	% Clubs Growing	% Clubs Contracting
Aikido Clubs	10 Avg.	10 Avg.	188	1	9%	9%
All sports Clubs	98 Avg.	90 Avg.	2501	1	31%	25%

2011 Average Number of Junior Members (per club) by Sport



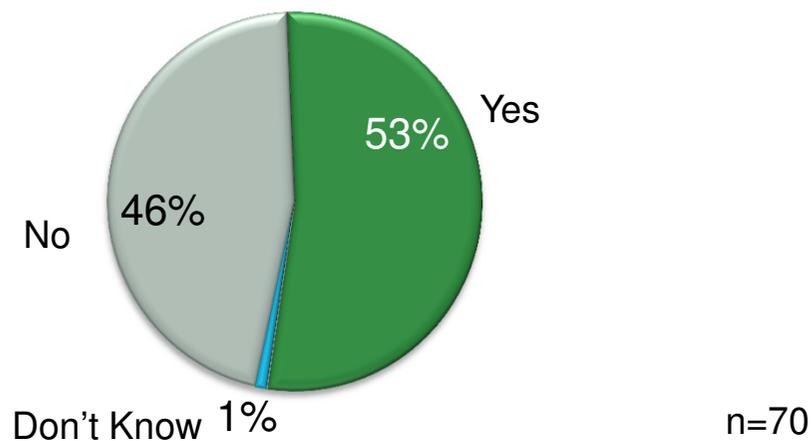
# Average Club Staffing Levels

Aikido clubs currently have an average of **3 volunteers** and **no full-time or part-time members** of staff working within the club

*How many volunteers and paid staff (both full time and part-time work) at your club?*

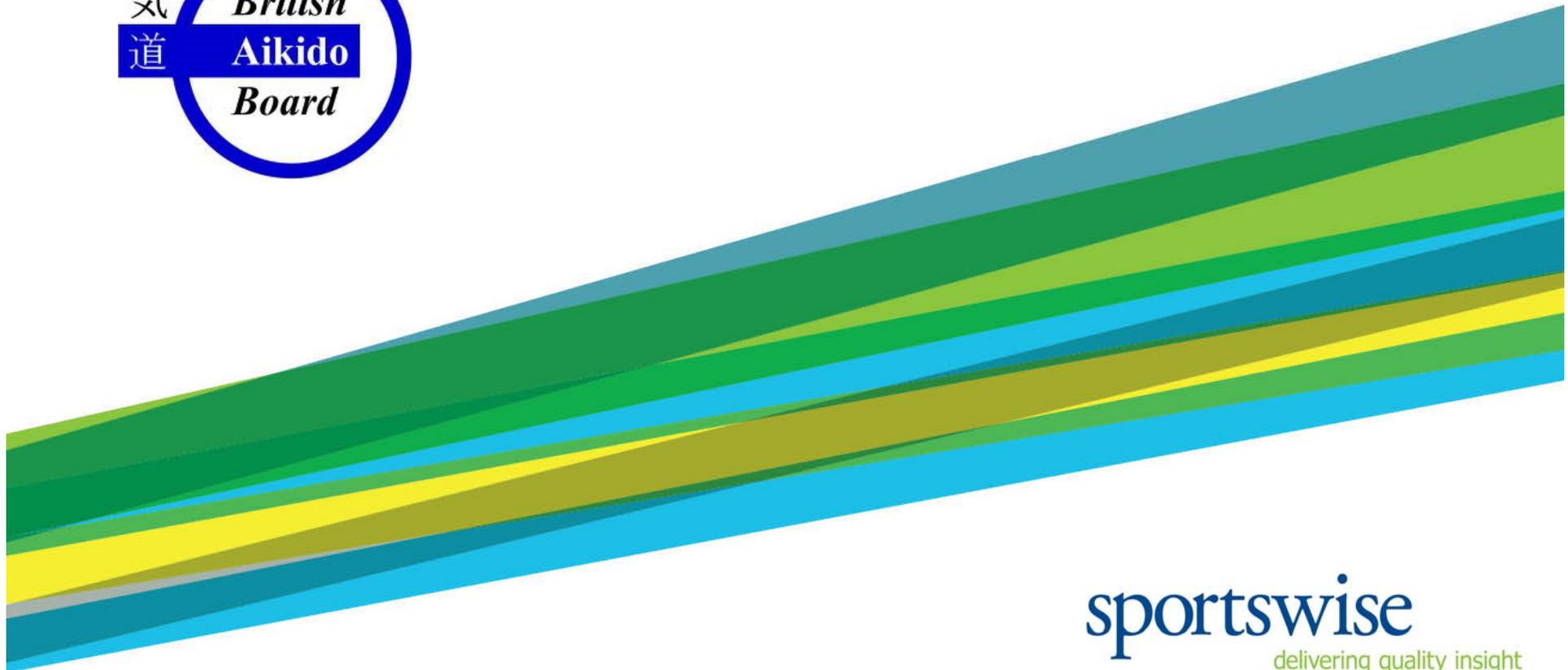
	In 2011 (this year)	In 2010 (last year)	Difference (number of staff)
Volunteers	3	3	0
Paid Staff (Full/Part-time)	0	0	0

*Does your club have a person with a formally designated role co-ordinating the activities of club volunteers?*



**Half (53%)** of aikido clubs have a person designated to co-ordinate the activities of club volunteers

# Club Finances



# Club Income & Expenditure

Average club income stands at **£7,336** in 2010, down from **£8,024** in 2009. Club expenditure has decreased to **£6,933**, from **£7,860** in 2009 (a running cost decrease of 12%)

*How much income did the club receive and what were the expenses?*

Aikido	2010 (£)	2009 (£)
Income (avg.)	£7,336	£8,024
Expenditure (avg.)	£6,933	£7,860
Surplus funds*	£254	-£41

\* surplus calculations have been based on all clubs providing both income and expenditure data and therefore vary to average income and expenditure estimates

All Sports Clubs	2010 (£)	2009 (£)
Income (avg.)	£35,736	£35,430
Expenditure (avg.)	£34,585	£33,953
Surplus funds*	£1,091	£1,466

\* surplus calculations have been based on all clubs providing both income and expenditure data and therefore vary to average income and expenditure estimates

On average, aikido clubs are running at a **£254** annual surplus, an increase on the **£41** average deficit experienced in 2009

# Income vs. Expenditure

**Annual membership fees** represent the primary source of income for aikido clubs, whilst **volunteer expenses** and **premises costs** represent the biggest expenses

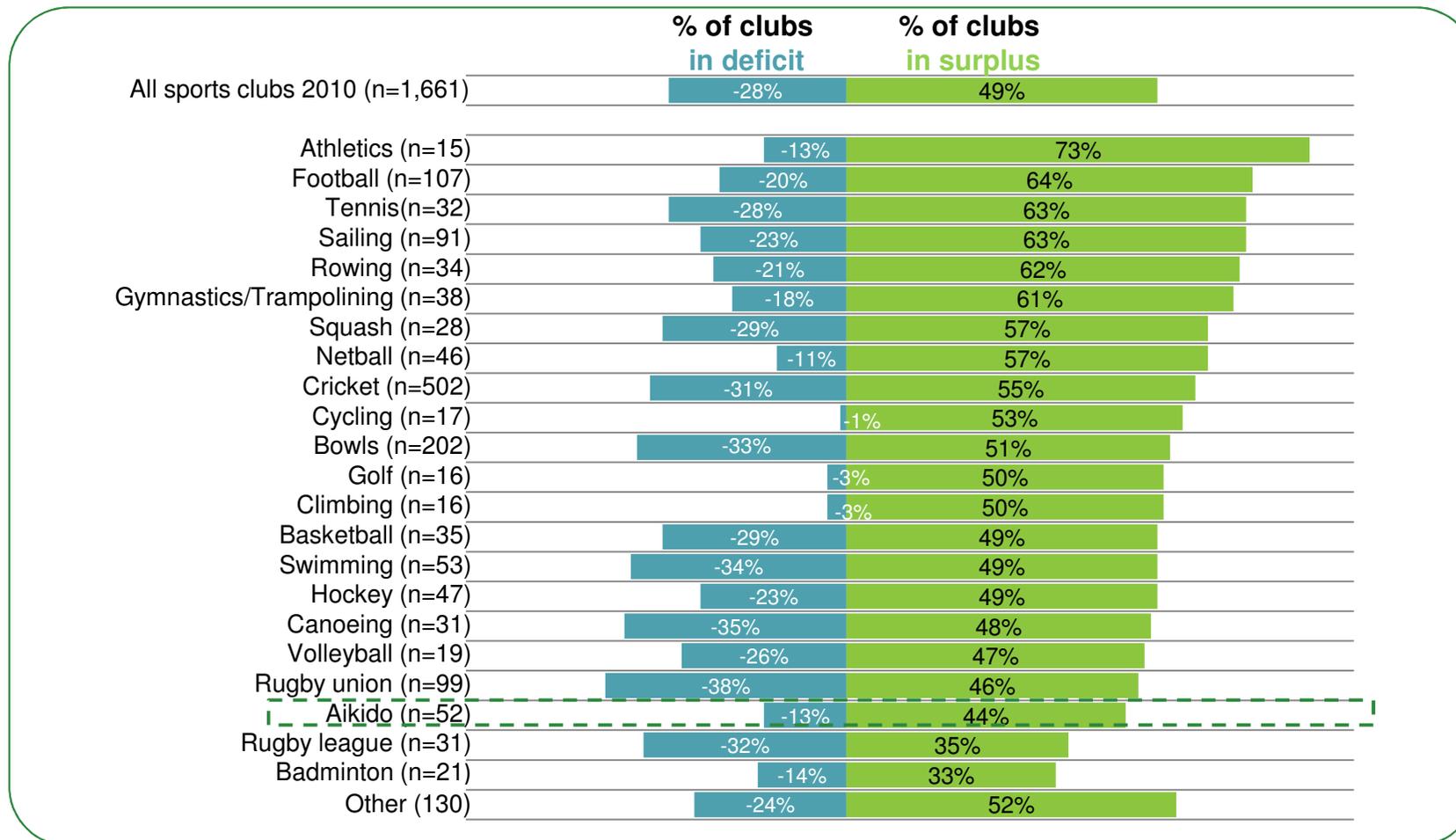
Items etc.	Income	Expenditure
<b>Running the club</b>		
Annual fees for membership	£5,682	£301
Matches, games, tournaments, race fees	£1,976	£76
Sports costs; coaching, equipment & kits	£644	£964
Staff costs; salaries & volunteer expenses	n/a	£3,704
<b>Catering and Facilities</b>		
Bar, catering & hospitality	£3	£132
Premises costs; rent, hire & maintenance	£292	£3,140
Bills & charges; utilities, business rates & licence rates	n/a	£967
<b>Fundraising and Grants</b>		
Fundraising & donations (including events)	£16	£63
Commercial sponsorship grants; lottery, trusts, local authority	£0	£0
Grants (including lottery, sports fund, local authority, trusts etc)	£52	n/a
Other grants coming in or going out; car park fees, website	£9	£1,789

Note: Due to averaging total income and expenditure will not equate to figures shown on previous page



# Club Surplus and Deficit

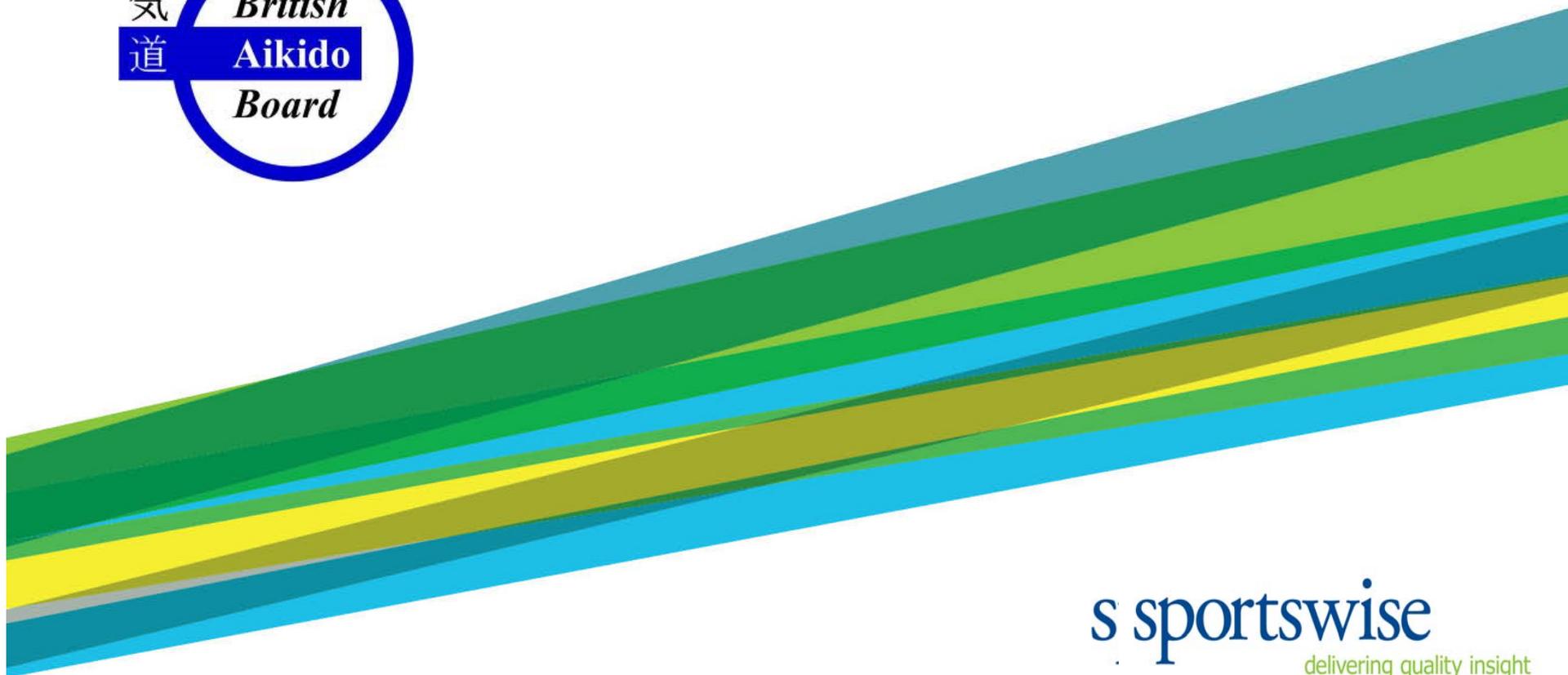
44% of aikido clubs are operating with a surplus whilst 13% are experiencing a deficit



Based upon clubs providing income and expenditure data for 2010



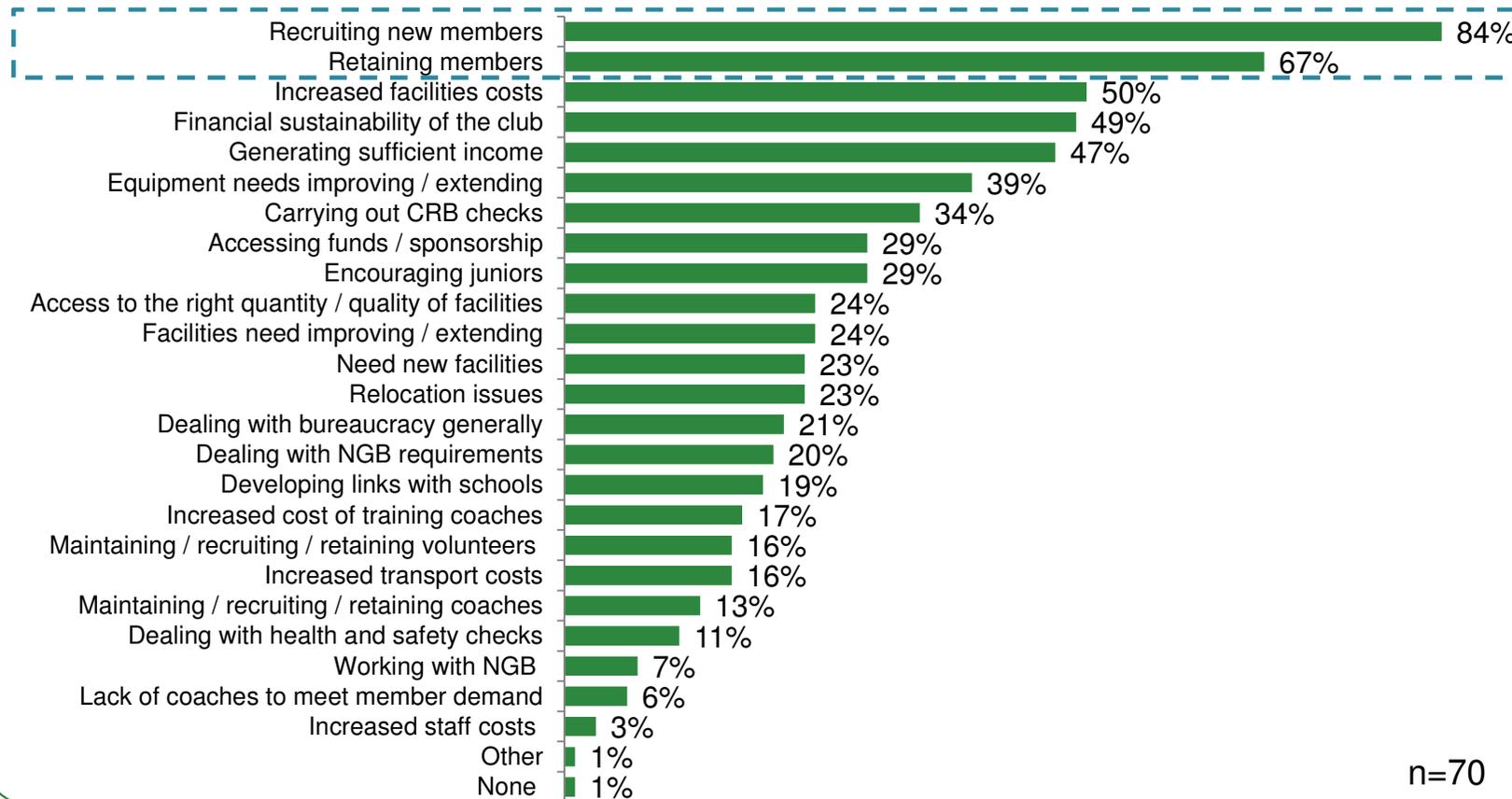
# Issues, Challenges & Opportunities



# Issues & Challenges

Recruiting new members (84%) and retaining members (67%) are the key challenges facing aikido clubs

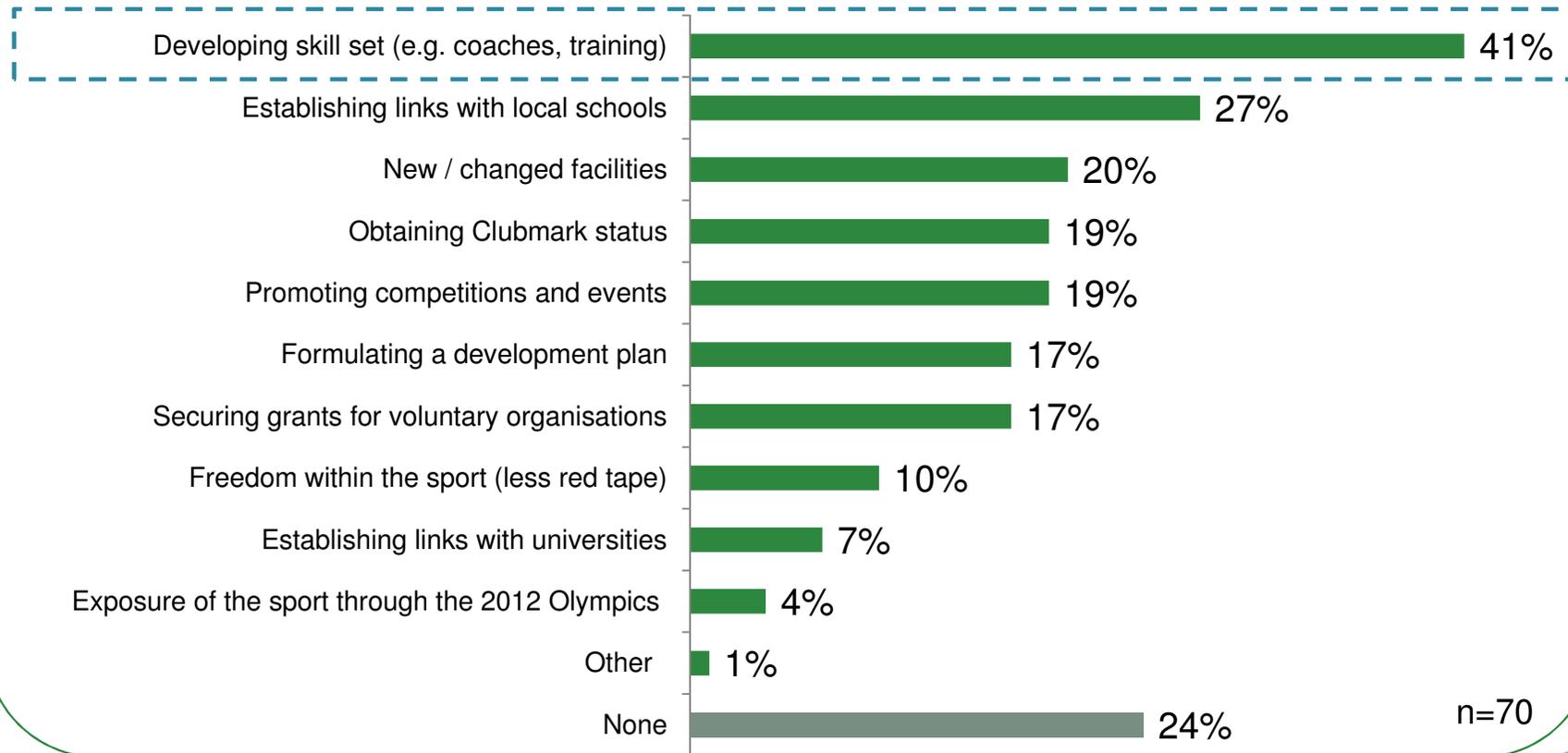
*Which **issues/challenges** is your club currently concerned with/likely to face in the next two years?*



# Opportunities

**Developing skill set (41%)**, is the main opportunity identified by aikido clubs but **1 in 4** clubs do not see any opportunities in the coming two years

*Which **opportunities** from the list below is your club currently presented with or likely to experience in the next two years?*



# Methodology



# Methodology



The research was conducted using an online survey which was hosted independently by Sportswise and took about 20 minutes to complete



NGB support was enlisted to promote the survey to their clubs, typically this was via e-mails to club secretaries and news articles on their websites. In addition, County Sports Partnerships were also contacted to help promote the survey



Overall the survey received 1,942 complete responses. Fieldwork was conducted from March 8 to May 31 2011



In total, the survey represents more than 40 different sports (2 or more responses). Aikido is one of 16 sports that achieved a club sample in excess of 30. Results with a low base size should be treated with some caution



Data for all sports club has been weighted to reflect the universe of sports clubs in the UK



Our sample is over-represented by CASCs and more formally organised clubs, as with the 2009 survey. Presumably this is because it is easier for these clubs to complete the survey and they are more likely to be engaged and so willing to do so

# Thank you!

The Sports Club Survey was conducted by Sportswise on behalf of the Sport & Recreation Alliance

The full report is available for download from [www.sportandrecreation.org.uk](http://www.sportandrecreation.org.uk)

For further information please get in touch with the contacts below



**SPORT+  
RECREATION  
ALLIANCE**

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